



## ***Networked Insurance Agents Improve Efficiency and Accuracy with Marshall & Swift/Boeckh's Hazard Data***

**Insurance aggregator experiences superior service and enhanced bind efficiency with the help of industry-leading hazard data.**

**Milwaukee, WI** (November 21, 2013) –Networked Insurance Agents, a leading Property & Casualty (P/C) aggregator providing broad market access to growing independent retail agencies, continues to expand the valuable services provided to its members. Networked will now provide their retail partners the tools necessary to better pre-qualify risks and make the bind process more efficient. To do so, they are turning to a trusted partner for help: Marshall & Swift/Boeckh (MSB).

Networked Insurance Agents is now accessing MSB's Hazard Data to be used within MSB's Residential Component Technology, the P/C industry's leading source of residential replacement values. This Hazard Data will enable the affiliate members of Networked to immediately see a far more detailed report regarding a property's proximity to brushfire zones, directly from the Networked website.

"We are excited to work with MSB to provide tools to our affiliates for better pre-qualification of homeowner risks. They will be able to bind business more quickly with this Hazard Data at their fingertips," says Scott Smith, Vice President, Networked Insurance Agents. "When one report provides the dwelling coverage estimate and a brushfire risk valuation, our account managers can work with the affiliate on making the best market decision for that risk."

"We highly value collaborative partners like Networked Insurance Agents who are focused on improving the homeowners insurance buying experience," said Jerry Fox, MSB's Vice President of Agency Operations. "We will continue to invest in our solutions to enable partners like Networked to provide the most complete view of their property risk for their customers quickly and easily."

### **About Marshall & Swift/Boeckh**

Marshall & Swift/Boeckh (MSB), a Decision Insight Information Group company, is the leading provider of building cost information, residential and commercial analytics solutions and book of business management services for the property insurance companies, financial services organizations and government entities. MSB offers the industry's most extensive and validated underwriting and claims property data. Throughout their eight decades of experience, they have compiled a strong track record of consistently developing innovative property solutions, analyzing our clients' operations and providing them with the assistance needed to dramatically improve their business results. This track record continues today as they serve as the hub for all of their clients' property needs and work tirelessly to help them maximize their profitability and achieve a competitive advantage. More information can be found at [www.msbinfo.com](http://www.msbinfo.com).

### **About Networked Insurance Agents**

Founded in 1993, Networked Insurance Agents remains committed to providing broad market access and placement services to growing independent P/C agencies. Today's Networked offers retail insurance agents and brokers a choice of membership options to achieve professional excellence through market-savvy account management services, online rating tools, direct carrier access programs, and collaborative cluster environments. With offices in Northern and Southern California, Networked serves more than 1,200 affiliate members in ten Western States and is appointed by over 50 national and regional P/C insurance carriers. Find out more at [www.networkedins.com](http://www.networkedins.com).

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