



Networked Insurance Agents Promotes Tammy Magliola to Vice President, Business Development

June 3, 2014, (GRASS VALLEY, CA) - Networked Insurance Agents is pleased to announce the promotion of Tammy Magliola to Vice President of Business Development. In her new role, she will direct sales initiatives for expanding [affiliate membership](#) and increasing member production.

Ms. Magliola brings over 13 years of experience in insurance sales management. She joined the company in 2011 as a Sales Vice President and developed strong affiliate relationships across her far-reaching territory from Sacramento to Monterey, CA. "I've seen such a positive trend in Networked over the past 18 months to build a solid foundation for partnering with our affiliates and [carriers](#). This will be an excellent opportunity to lead a team of great professionals while aligning sales with the service improvements," stated Magliola. Previously, she worked for The Dentists Insurance Company and was responsible for implementing broad changes to the sales and service structure and oversaw product development.

Ms. Magliola will report to Larry Oslie, Executive Vice President and Principal, who describes Tammy as, "demonstrating the ideal leadership qualities to drive organizational growth via the Sales Vice Presidents in California and our western states footprint."

Adding Ms. Magliola to the management team is in line with the company's mission to [deliver industry-leading service](#) to its agency membership across the western US. "Tammy has been instrumental in helping us to refine and improve our service model. Her proven success as a Sales Vice President coupled with her leadership skills and industry experience makes her the perfect candidate to fill this new position," said George Biancardi, CEO and Principal.

About Networked Insurance Agents

Founded in 1993 in Grass Valley, CA, Networked Insurance Agents connects independent P/C agencies to leading markets and service resources to help them reach their full potential. Today's Networked offers agents and brokers a choice of membership options with new account placement and back office support from experienced service professionals and online tools.

With offices in Northern and Southern California, Networked's staff serves more than 1,200 affiliate members in ten Western States and is appointed by 50+ national and regional insurance carriers. To learn more about Networked, visit www.networkedins.com or call 800-682-8476.

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