

Insurance Journal's Top 20 Agency Network/Aggregator Groups

(Ranked by 2012 Total P/C Revenue)

Employee count for these groups does not necessarily include all affiliates responsible for total revenue.

2013 Rank	Agency Name	2012 Total P/C Revenue	2012 Total Other than P/C Revenue	2012 Total P/C Premiums Written	2012 Other than P/C Premium	No. of Employees	Main Office	Website
1	SIAA Inc.*	\$472,818,405	\$0	\$4,260,419,703	\$0	29	Hampton, N.H.	www.siaa.net
2	ISU Agency Network	\$261,436,000	\$313,000,000	\$1,972,620	\$313,000,000	1,706	San Francisco, Calif.	www.joinisu.com
3	Keystone Insurers Group	\$243,139,188	\$30,589,194	\$2,026,159,898	\$382,364,920	2,480	Northumberland, Pa.	www.keystoneinsgrp.com
4	Combined Agents of America LLC	\$76,179,758	\$4,179,063	\$566,729,280	\$58,839,557	660	Austin, Texas	www.combinedagents.com
5	Renaissance Alliance Insurance Services LLC	\$73,321,676	\$7,262,317	\$467,225,897	\$3,092,362	63	Wellesley, Mass.	www.renaissanceins.com
6	United Valley Insurance Services Inc.	\$69,456,949	\$9,744,635	\$555,655,391	\$121,807,943	94	Fresno, Calif.	www.unitedvalleyins.com
7	INSURICA Insurance Management Network	\$59,656,368	\$14,955,463	\$450,439,083	\$144,582,863	410	Oklahoma City, Okla.	www.insurica.com
8	Insurors Group LLC	\$56,600,000	\$9,600,000	\$320,567,088	\$119,459,925	380	College Station, Texas	www.insurorsgroup.com
9	Pacific Interstate Insurance Brokers	\$53,000,000	\$0	\$326,000,000	\$0	8	El Dorado Hills, Calif.	www.piib.com
10	GreatFlorida Insurance Holding Corp.	\$40,690,000	\$0	\$313,000,000	\$0	347	Stuart, Fla.	www.greatflorida.com
11	Smart Choice Agents Program	\$39,281,936	\$581,717	\$319,076,429	\$1,350,000	44	High Point, N.C.	www.smartchoiceagents.com
12	United Agencies Inc.	\$32,250,000	\$2,800,000	\$215,000,000	\$42,000,000	289	Pasadena, Calif.	www.unitedagencies.com
13	Networked Insurance Agents	\$29,844,573	\$0	\$167,065,599	\$0	105	Grass Valley, Calif.	www.networkedins.com
14	Brightway Insurance	\$28,000,000	\$200,000	\$257,000,000	\$350,000	540	Jacksonville, Fla.	www.brightway.com
15	The Insurance Alliance of Central Pa. Inc.	\$23,335,657	\$0	\$206,452,369	\$0	222	Camp Hill, Pa.	www.tiacp.com
16	Acrisure LLC	\$20,305,851	\$12,037,863	\$188,776,527	\$137,218,582	267	Caledonia, Mich.	www.acrisure.com
17	PacWest Alliance Insurance Services Inc.	\$18,323,429	\$0	\$142,298,996	\$21,303,057	1	Fresno, Calif.	www.pacwestalliance.com
18	Northlake Insurance Group Ltd.	\$18,260,000	\$340,000	\$156,903,000	\$2,000,000	152	Ponchatoula, Md.	www.northlakeins.net
19	Estrella Insurance	\$17,562,602	\$0	\$134,556,754	\$0	150	Miami, Fla.	www.estrellainsurance.com
20	The Advantage Group LLC	\$12,473,728	\$1,532,906	\$82,589,631	\$8,536,944	123	Edmonds, Wash.	www.theadvantagegroupllc.com

* The following SIAA individual members also submitted to Insurance Journal's Top Agency Network/Aggregator Groups in 2013, however, the total revenue of all SIAA members was combined for the purposes of this list. SIAA members with more than \$10 million in Total P/C Revenue include: Satellite Agency Network Group Inc.; Midwest Insurance Agency Alliance Inc.; SIA Group; SAN of Florida / Comegys Insurance Agency; AHA Insurance Network; North Florida Agents Network Inc.; SIA of the Great Lakes; Continental Insurance Agency Alliance / Glenwood Insurance Agency; and CoVerica Agency Alliance.