



## Networked Insurance Agents Announces Four Management Promotions

Grass Valley, CA – September 23, 2013 – Networked Insurance Agents, an established aggregator serving independent P/C agencies across the West, is proud to announce the promotions of four key managers.

- **Scott Smith** has been promoted to Vice President and appointed to Head of the Grass Valley, CA-office and Managing Director of the Direct Access Insurance Services cluster group. In his tenth year with Networked, Scott will also continue with his responsibilities over personal lines new business.
- **Tam Duong** has been promoted to Assistant Vice President, Commercial Lines. Tam will lead the account management teams for both new business and renewals, in addition to her current role as the Head of the Orange, CA-office.
- **Karen Huang** and **Steve Rose** have each been promoted to Manager, Commercial Lines New Business, in the Orange and Grass Valley offices respectively.

“It’s exciting to reward the remarkable talent of these individuals who each bring extensive knowledge of Networked and our affiliate membership to their positions,” said George Biancardi, Principal, President & CEO. “I see the entire leadership team as a cohesive unit ready to build upon the partnerships we have with our agents and carriers.”

### About Networked Insurance Agents

Founded in 1993, Networked Insurance Agents remains committed to providing broad market access to growing independent P/C agencies. Today’s Networked offers agents a choice of membership options to achieve professional excellence through market-savvy account placement, online rating tools, direct carrier access programs, and collaborative cluster environments including the Direct Access Insurance Services group.

With offices in Northern and Southern California, Networked serves more than 1,200 affiliate members in ten Western States and is appointed by over 50 national and regional P/C insurance carriers. Find out more at [www.networkedins.com](http://www.networkedins.com) and [www.directaccessins.com](http://www.directaccessins.com) or call 800.682.8476.

### Contacts:

Natalie Flightner, Corporate Marketing Director  
530.274.6944  
[natalie.flightner@networkedins.com](mailto:natalie.flightner@networkedins.com)